Stratecast A Division of FROST & SULLIVAN

Stratecast Deliverables to Date

Analysis Services

Business Communication Services (BCS)

Consumer Communication Services (CCS)

Communications Infrastructure and Convergence (CIC)

OSS/BSS Global Competitive Strategies (OSSCS)

Stratecast Perspectives & Insight for Executives (SPIE)

Research Modules

IP Multimedia Subsystem and Service Delivery Platform (IMS & SDP)

Managed & Professional Services (MPS)

Mobility and Wireless (M&W)

Multi-Channel Video Programming Distribution (MVPD)

Network Infrastructure and Operations (NIO)

Secure Networking (SN)

Unified Communications (UC)

Notes:

Analysis Services are Stratecast's core research subscriptions. An analysis service can be dedicated to a specific market segment (Consumer or Business), or focus on a specific function or theme within the Communications Industry (Convergence or OSS / BSS).

Research Modules contain a hand picked collection of Stratecast research that is either concentrated in a single research theme or technology area. Studies listed in a Stratecast Research Module are also listed in one or more Stratecast Analysis Services. Not all research in the Analysis Services is listed in a Research Module.

Key Stratecast Attributes:

- Intimate interaction with senior, heavily industry experienced industry analysts
- Multi analyst collaboration ingrained in Stratecast's culture (IE: OSS/BSS analysts collaborate with convergence analysts and professional services analysts, etc)
- Industry thought leadership and executive think tank approaches to analysis
- More…

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Business Communication Services Analysis Service	**Stratecast (S), Frost (ME)**	**Ref. No.**
Upcoming: *Security Challenges and Approaches for VoIP and Unified Communications*	S	
Upcoming: *Wholesale SONET and DWDM*	ME	
Upcoming: *Emerging Managed Services: Microsoft's Hosted Server Concepts*	S	
Upcoming: *North American Retail DWDM Market*	ME	
Upcoming: *CDN Providers' B2B Communications Services Strategies*	S	
Upcoming: *Wholesale Spending by Wireless Service Providers*	ME	
Upcoming: *2009 Predictions*	S	
North American Retail Frame Relay Services Market Forecast, 2007-2012	S	BCS 2-5
Managed Mobility: A Clear Definition in a Hazy Landscape	S	BCS 2-4
North American Retail ATM Services Market Forecast, 2007-2012	S	BCS 2-3
Fiber-Based Video Transport Services Markets	ME	N305-63
SaaS and Managed Services: Carrier-class and Beyond	S	BCS 2-2
Multi-Protocol Label Switching (MPLS) Service Level Agreements: From Network to Service Centric	S	BCS 2-1
Stratecast Predictions 2008: The Year Ahead – and a Look Back	S	BCS 1-7
Communications Service Provider Unified Communications Capabilities	S	BCS 1-6
Log Management Goes SaaS	S	BCS 1-5
Akamai IP Application Accelerator	S	BCS 1-4
North America Carrier Ethernet Services Markets	ME	N129-63
The SIP Trunking Market: Maturity and Vendor Approaches	S	BCS 1-3
The Green Data Center	S	BCS 1-2
Security in the SaaS Delivery Model	S	BCS 1-1
Managed Services Migration: Vendors and CSPs Making the Move	ME	NPSS 3-3
Wholesale Private Line Services Market	ME	N0DF-63
Why Pre-admission NAC is NOT the Solution	S	BMS 2-9
Front-Line Sales Empowerment: A Competitive Advantage?	S	BMS 2-8
The Cable Operator Opportunity in Small and Medium Business	S	BMS 2-7
Multi-media Wireless Backhaul: A Cable Operator Opportunity?	S	BMS 2-6
Microsoft and the Evolution of Communications	S	BMS 2-5
SSL VPN Evolution & Transformation Continues	S	BMS 2-4
The asset light VNO: A sound business model?	S	BMS 2-3
North America Business Continuity and Disaster Recovery Markets	ME	F817-63
The Open Source IP PBX: Niche Product or Disruptive Technology?	S	BMS 2-2
Wholesale Telecom Spending by Wireless Providers	ME	F513-63
List of archived BCS studies available upon request		

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Home

Consumer Communication Services Analysis Service	Stratecast (S), Frost (ME)	Ref. No.
Upcoming: *Directory Assistance Services Market – U.S.*	ME	
Upcoming: *OCAP Update*	S	
Upcoming: *North American Broadband Access Services*	ME	
Upcoming: *Consumer Wallet Share Analysis*	ME & S	
Upcoming: *Consumer Services End-User Tracking Survey*	ME & S	
Upcoming: *Bundled Services Market- Canada*	ME	
Upcoming: *Carrier Portal Strategies*	S	
Upcoming: *Cable MSO Multicast Strategies*	S	
Upcoming: *Video on Demand Forecast and Strategies*	S	
Upcoming: *Bundled Services Market – U.S.*	ME	
Upcoming: *Cable MSO DOCSIS Strategies*	S	
Upcoming: *Small Operator Strategies – SureWest Case Study*	S	
Upcoming: *2009 Predictions*	S	
Does Spring Have the Killer Instinct?	S	CCS 2-6
North American Residential Primary Line VoIP Services Market	ME	N12B-63
Strategic Assessment of the Sprint/Clearwire Transaction	S	CCS 2-5
Movers and Shakers: Comcast's Catherine Avgiris	S	CCS 2-4
Evolution of the iPhone Platform	S	CCS 2-3
Macworld 2008: Choice, Access, Convenience, Control, and Portability	S	CCS 2-2
CES 2008: Implications for the Multichannel Video Programming Distribution Market	S	CCS 2-1
Stratecast Predictions 2008: The Year Ahead – and a Look Back	S	CCS 1-4
North American Residential Online Content Services Markets	ME	N13B-63
Consumer to Content Owner: "DRM – Is it Dead Yet?"	S	CCS 1-3
IPTV and Emerging Internet-based Video Delivery Models	S	CCS 1-2
Move toward Full Convergence - Communication Services Bundling For Residential Markets	ME	N020-63
X-Factor Head-to-Head: Google vs. Yahoo!	S	CCS 1-1
Say Hello to iPhone	S	CMS 2-5
The X-Factor Threat	S	CMS 2-4
Multi-media Wireless Backhaul: A Cable Operator Opportunity?	S	CMS 2-3
U.S. Prepaid Wireless Sector Assessment & Pricing Analysis	S	CMS 2-2
Canadian IPTV Services Market	ME	N12E-63
IPTV-Personalizing Television	ME	N12A-63
U.S. Residential Voice Services – Is Voice still the Killer App?	ME	N073-63
List of archived CCS studies available upon request		

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Home

Communications Infrastructure and Convergence Analysis Service	Stratecast (S), Frost (ME)	Ref. No.
Upcoming: *IMS Infrastructure Deployments*	S	
Upcoming: *IPTV- Access (PON - ONT/OLT, Ethernet Access, CPE and CPE Aggregation Equipment)*	ME	N3B6-60
Upcoming: *IPTV - Vendor Infrastructure Portfolio Enhancements*	S	
Upcoming: *Session Border Control and Real Time Applications*	S	
Upcoming: *IPTV - Metro (Aggregation Switch, PE Router, B-RAS and SBC/SSC)*	ME	
Upcoming: *Wireless Bandwidth Strategies*	S	
Upcoming: *Wireless Backhaul (Cell Tower, Multi-Service Switch, and PE Router)*	ME	
Upcoming: *Service Provider Application Server Strategies*	S	
Upcoming: *Service Provider Infrastructure Evolution*	S	
Upcoming: *2009 Predictions*	S	
Mashup of Communications Service Providers' Core Services: IMS & Web 2.0	S	CIC 2-3
United States to Latin America Data Market Insight	ME	N3B5-60
World IPTV Access Infrastructure Market	ME	N3B4-60
World Carrier Switch and Router Markets 2005-2007 Overview	ME	N359-60
Maximizing Network Capacity with Switched Digital Video	S	CIC 2-2
Next-Generation Networks: Telephone Company Planning Challenges	S	CIC 2-1
Managed Services Sector Assessment: Network Equipment Manufacturers	S	CIC 1-4
Stratecast Predictions 2008: The Year Ahead – and a Look Back	S	CIC 1-3
700 MHz Spectrum Strategies	S	CIC 1-2
The Softswitch Evolution	S	CIC 1-1
Fibering the U.S. Heartland	ME	N246 - 60
Optical Transport and Switching Infrastructure Markets	ME	N121-60
IMS and SDP Similarities and Differences: Service Broker and Service Capability Interaction Manager (SCIM)	S	CSNA 7-03
FTTx Optical Access Infrastructure Market	ME	N120-60
Advances to IMS (A-IMS)	S	CSNA 7-02
World Carrier Switch and Router Markets	ME	N101-60
Latin America Next-Generation Carrier Infrastructure Markets	ME	N0B1-60
Service Provider IMS Strategies	S	CSNA7-01
IPTV Middleware	S	CSNA6-07
Stratecast Predictions for 2007: The Year Ahead	S	CSNA6-06
World Session Border Controller Markets	ME	FA14-60
World Media Gateway and Softswitch Markets	ME	FA1E-60
List of archived CIC studies available upon request		

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

OSS/BSS Global Competitive Strategies (OSSCS)	**Ref. No.**
Upcoming: *Billing as We Have Known It Is Dead: A Vision for the Future*	
Upcoming: *CSPs Move Analytics Forward to Improve Competitive Odds*	
Upcoming: *Trends in Communications, Media and Entertainment: How OSS/BSS Must Adapt*	
Upcoming: *Improving the Pace of OSS/BSS Integration*	
Upcoming: *Recreating the Product/Service Catalog*	
Upcoming: *CSP Requirements for Network Assurance: Vendor Solutions*	
Upcoming: *Data Retention Strategies for Law Enforcement Assistance: Vendor Solutions*	
Upcoming: *Network Planning & Engineering Systems Review*	
Upcoming: *Stratecast 2009 Predictions*	
FTS Leap RevChain: Delivering on the Fundamentals in the North American Market	OSSCS 9-05
It's Always Been About the Customer: Survey of CSP Network Assurance Strategies	OSSCS 9-04
Conference Summary: Stratecast / Frost & Sullivan Second Annual OSS BSS Asia Pacific Summit	OSSCS 9-03
The Changing Face of Fulfillment: Integrated Fulfillment Solutions	OSSCS 9-02
Communications Global Company-Level Assessment: Oracle	OSSCS 9-01
The OSS Rat Pack: Ten Companies to Watch	OSSCS 8-10
Stratecast Predictions 2008: The Year Ahead – and a Look Back	OSSCS 8-09
Communications Global Company Level Assessment – Amdocs	OSSCS 8-08
The Changing Face of Fulfillment: Results from a Stratecast Survey of Communication Service Provider Strategies	OSSCS 8-07
Predictive Analytics Powers Communications Service Provider Marketing Strategies	OSSCS 8-06
Reducing OSS/BSS Integration Costs Through Common Information Modeling (CIM)	OSSCS 8-05
Product Lifecycle Management: A Mature Concept Takes on A New Look in Telecom	OSSCS 8-04
Customer Service Assurance: The First Step Toward Customer Experience Management	OSSCS 8-03
Communications Billing Interconnect / Settlements - Global Software Sector Assessment	OSSCS 8-02
Communications Global Billing Software Market 5-Year Forecast and 2006 Vendor Market Share Analysis	OSSCS 8-01
Communications Billing Global Software Sector Assessment	OSSCS7-12
Next Generation OSS for IMS and Next Generation Networks – Now!	OSSCS7-11
Oracle Finalizes MetaSolv Acquisition Is There More in 2007?	OSSCS7-10
Stratecast Predictions for 2007: The Year Ahead	OSSCS7-09
Billing Mediation Sector Assessment	OSSCS7-08
Disney Mobile Case Study: OSS Challenges for a Successful MVNO Launch	OSSCS7-07
Amdocs Acquires Cramer Systems	OSSCS7-06
Keeping Up With the Network – New Strategies for Telecommunications Network Configuration Management	OSSCS7-05
List of archived OSSCS studies available upon request	

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Stratecast Perspectives & Insight for Executives Analysis Service (Published weekly)	**Ref. No.**
There's More to Network Assurance than Networks	SPIE 8-25
Revisiting the Case for Corporate Cellular Plans	SPIE 8-24
3G iPhone: Twice the Speed at Half the Price	SPIE 8-23
Is There a Big Market Opportunity for Information Security in a Virtualized Datacenter?	SPIE 8-22
Enabling Multi-Vendor Network Solutions	SPIE 8-21
Becoming Demand-Driven: The Communications Service Provider as Retailer	SPIE 8-20
SanDisk Takes Security on a Stick to a New Level	SPIE 8-19
Content Delivery Networks at the Crossroads	SPIE 8-18
Measuring the Customer Experience Gets More Teeth	SPIE 8-17
Unified Communications, Diversified Infrastructure: How Strategic is a Mobile Network Asset?	SPIE 8-16
Unified OSS/BSS: A Time and a Place	SPIE 8-15
More Gigabits, Please: Alcatel-Lucent Turbo Charges IP Products	SPIE 8-14
Navigating Troubled Economic Waters with a Scenario-based Strategy Process	SPIE 8-13
Enabling Network-based Managed Security Services Through Partnerships	SPIE 8-12
The Emergence of Software-as-a-Service (SaaS) in Telecom	SPIE 8-11
Web Application Firewalls Building Market Momentum	SPIE 8-10
Addressing the Challenge of P2P in Managed Next-Generation Networks	SPIE 8-09
Rapidly Changing Business Models are a Real OSS/BSS Dilemma	SPIE 8-08
Hosted Business Voice: Will it Be Different This Time?	SPIE 8-07
Data Leakage Prevention Evaluation Framework	SPIE 8-06
Ensuring Carrier Class IP Services – OSS Challenges for Communications Service Providers (CSPs)	SPIE 8-05
Comcast Strategic Assessment	SPIE 8-04
Network Equipment Vendor Evolution; Successes and Updates	SPIE 8-03
Application Acceleration as a Managed Service	SPIE 8-02
New Year's Resolutions for Communications Operators	SPIE 8-01
Mobile VPNs Coming of Age	SPIE 7-46
Stratecast Predictions 2008: The Year Ahead – and a Look Back	BCS 1-7
Cisco Managed Services Evolution	SPIE 7-45
Web Conferencing Acquisitions Move Into Communication Service Provider (CSP) Arena	SPIE 7-44

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Home

Multi-Channel Video Programming Distribution (MVPD)	**Ref. No.**
Upcoming: *North American MVPD Strategic Market Assessment and Forecast*	
Upcoming: *OCAP Update*	
Upcoming: *Video on Demand Forecast and Strategies*	
Upcoming: *Cable MSO Multicast Strategies*	
Upcoming: *Cable MSO DOCSIS Strategies*	
Upcoming: *Consumer Wallet Share Analysis*	
Upcoming: *Examination of Multi-play Strategies*	
Strategic Assessment of the Sprint/Clearwire Transaction	CCS 2-5
Content Delivery Networks at the Crossroads	SPIE 8-18
Movers and Shakers: Comcast's Catherine Avgiris	CCS 2-4
Navigating Troubled Economic Waters with a Scenario-based Strategy Process	SPIE 8-13
Maximizing Network Capacity with Switched Digital Video	CIC 2-2
Comcast Strategic Assessment	SPIE 8-04
Macworld 2008: Choice, Access, Convenience, Control, and Portability	CCS 2-2
CES 2008: Implications for the Multichannel Video Programming Distribution Market	CCS 2-1
Stratecast Predictions 2008: The Year Ahead – and a Look Back	CCS 1-4
Cable Telephony Update: Growth Slows and MSO Strategies Pivot	SPIE 7-40
Global Network Surveillance Demands Drive New OSS Practices	SPIE 7-37
IPTV and Emerging Internet-based Video Delivery Models	CCS 1-2
Strategic Assessment of U-verse TV and FiOS TV	SPIE 7-30
Scaling IPTV Operations: Critical Success Factors	SPIE 7-25
The Cable Operator Opportunity in Small and Medium Business	BMS 2-7
Multi-media Wireless Backhaul: A Cable Operator Opportunity?	BMS 2-6
Trends in Consumer Electronics, Leveraging Communications Technologies and Connectivity	CMS 2-1
Cable IP Video gets Potential Boosts from Motorola and Google	SPIE 7-07
Translating Consumer Electronics into Consumer Communication Services	SPIE 7-04
Stratecast Predictions for 2007: The Year Ahead	CMS 1-14
U.S. Cable MSOs: Strategic Market Assessment & Forecast	CMS 1-13
SMB Fixed Telecom Services: Challenges and Opportunities for Cable Operators	BMS 1-12
Cable Voice Accelerates	SPIE 6-36
SMBs: The Next Big Opportunity for Cable MSOs	SPIE6-30
Small-Medium Voice Solutions: Overview and an Examination of Whaleback Systems	BMS1-08
U.S. Service Providers: Assessment of Financial and Operational Performance	SPIE6-20
AT&T Will Offer Akimbo's Net-delivered VOD	SPIE6-16
U.S Regulatory Preview – Issues and Trends in 2006	CMS1-05
AT&T Acquires BellSouth: The Strategic Implications	SPIE6-10

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

IMS and SDP Research Module (IP Multimedia Subsystem and Service Delivery Platform)	**Ref. No.**
Upcoming: *Managed Services Providers – Web Services and Web 2.0 Impacts*	
Upcoming: *IMS Infrastructure Deployments*	
Upcoming: *Session Border Control and Real Time Applications*	
Upcoming: *Service Provider Application Server Strategies*	
Upcoming: *Service Provider Infrastructure Evolution*	
Mashup of Communications Service Providers' Core Services: IMS & Web 2.0	CIC 2-3
Enabling Multi-Vendor Network Solutions	SPIE 8-21
Addressing the Challenge of P2P in Managed Next-Generation Networks	SPIE 8-09
Network Equipment Vendor Evolution; Successes and Updates	SPIE 8-03
Stratecast Predictions 2008: The Year Ahead – and a Look Back	CIC 1-3
700 MHz Spectrum Strategies	CIC 1-2
X-Factor Goes Mobile	SPIE 7-41
The 2007 Hewlett Packard Communications, Media & Entertainment (CME) Analyst Summit	SPIE 7-39
The Softswitch Evolution	CIC 1-1
Wireless Business Model Implications of the 700 MHz Auction	SPIE 7-29
IMS and SDP Similarities and Differences: Service Broker and Service Capability Interaction Manager (SCIM)	CSNA 7-03
Alcatel-Lucent 2007 Analyst Conference	SPIE 7-21
Vendors Collaborate on OSS/BSS Convergence: The HP-Tekelec Open IMS Solution	SPIE 7-19
Advances to IMS (A-IMS)	CSNA 7-02
Promptu: Driving Mobile Content with Voice?	SPIE 7-12
Alcatel-Lucent IP Portfolio Reliability Enhancements	SPIE 7-09
Ubiquity Developer Network and Application Developer Communities	SPIE 7-02
Service Provider IMS Strategies	CSNA 7-01
Next Generation OSS for IMS and Next Generation Networks – Now!	OSSCS7-11
Stratecast Predictions for 2007: The Year Ahead	CSNA 6-06
The Role of SDP and IMS: Where You Stand Depends on Where You Sit	SPIE 6-45
The Conclusion of the Multi-Service Forum's GMI 2006 Test Event	SPIE 6-41
Advances in IMS (A-IMS): Another Step in IMS Evolution	SPIE 6-31
IMS and Industry Forums	CSNA 6-01
IBM Service Delivery Platform Vision and Implementation	SPIE 6-24
Getting to the 3rd Screen: Action Engine	COS 6-11
Lucent IMS Components to Enable BellSouth Consumer VoIP Services	SPIE 5-44
Lucent IMS Wins	CSNA 5-07
IMS Applications	CSNA 5-06

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Home

Mobility and Wireless Research Module	**Ref. No.**
Upcoming: *Consumer Wallet Share Analysis*	
Upcoming*: Examination of Multi-play Strategies*	
Upcoming: *Wireless Bandwidth Strategies*	
Does Spring Have the Killer Instinct?	CCS 2-6
Managed Mobility: A Clear Definition in a Hazy Landscape	BCS 2-4
Revisiting the Case for Corporate Cellular Plans	SPIE 8-24
3G iPhone: Twice the Speed at Half the Price	SPIE 8-23
Strategic Assessment of the Sprint/Clearwire Transaction	CCS 2-5
Unified Communications, Diversified Infrastructure: How Strategic is a Mobile Network Asset?	SPIE 8-16
More Gigabits, Please: Alcatel-Lucent Turbo Charges IP Products	SPIE 8-14
Navigating Troubled Economic Waters with a Scenario-based Strategy Process	SPIE 8-13
Evolution of the iPhone Platform	CCS 2-3
Comcast Strategic Assessment	SPIE 8-04
Macworld 2008: Choice, Access, Convenience, Control, and Portability	CCS 2-2
Network Equipment Vendor Evolution; Successes and Updates	SPIE 8-03
CES 2008: Implications for the Multichannel Video Programming Distribution Market	CCS 2-1
Mobile VPNs Coming of Age	SPIE 7-46
Stratecast Predictions 2008: The Year Ahead – and a Look Back	CCS 1-4
700 MHz Spectrum Strategies	CIC 1-2
X-Factor Goes Mobile	SPIE 7-41
Cable Telephony Update: Growth Slows and MSO Strategies Pivot	SPIE 7-40
In-Building Wireless Trends; Distributed Antenna Systems	SPIE 7-35
Ready, Set, Go For WiMax: Sprint Technology Summit	SPIE 7-33
Activating the iPhone: Apple, AT&T, and Synchronoss Innovate	SPIE 7-31
Wireless Business Model Implications of the 700 MHz Auction	SPIE 7-29
Laptop's Newest Peripheral: Security on a Stick	SPIE 7-26
Say Hello to iPhone!	CMS 2-4
Multi-media Wireless Backhaul: A Cable Operator Opportunity?	BMS 2-6
Embedded Security in a Wireless World	SPIE 7-16
Mobile Device Operating Systems: Linux Moving Beyond Asia And Need for Applications Development Support Services	SPIE 7-15
Promptu: Driving Mobile Content with Voice?	SPIE 7-12
U.S. Prepaid Wireless Sector Assessment & Pricing Analysis	CMS 2-2
Trends in Consumer Electronics, Leveraging Communications Technologies and Connectivity	CMS 2-1

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Secure Networking Research Module	**Ref. No.**
Upcoming: *Security Challenges and Approaches for VoIP and Unified Communications*	
Is There a Big Market Opportunity for Information Security in a Virtualized Datacenter?	SPIE 8-22
SanDisk Takes Security on a Stick to a New Level	SPIE 8-19
Enabling Network-based Managed Security Services Through Partnerships	SPIE 8-12
The Emergence of Software-as-a-Service (SaaS) in Telecom	SPIE 8-11
Web Application Firewalls Building Market Momentum	SPIE 8-10
Data Leakage Prevention Evaluation Framework	SPIE 8-06
Mobile VPNs Coming of Age	SPIE 7-46
Stratecast Predictions 2008: The Year Ahead – and a Look Back	BCS 1-7
Log Management Goes SaaS	BCS 1-5
Consumer to Content Owner: "DRM – Is it Dead Yet?"	CCS 1-3
Global Network Surveillance Demands Drive New OSS Practices	SPIE 7-37
Security in the SaaS Delivery Model	BCS 1-1
The Expanding Yet Converging Security Solution Landscape	SPIE 7-36
Laptop's Newest Peripheral: Security on a Stick	SPIE 7-26
Why Pre-admission Network Access Control is Not THE Solution	BMS 2-9
Embedded Security in a Wireless World	SPIE 7-16
SSL VPN Evolution & Transformation Continues	BMS 2-4
Data Protection Solutions: Market Restraints and Opportunities	SPIE 7-08
Mobile Data Protection Sector Assessment	BMS 2-1
Stratecast Predictions for 2007: The Year Ahead	BMS 1-14
Client-based Remote Access VPNs Poised for a Resurgence	SPIE 6-46
Web Application Firewalls: Application Protection and Much More	BMS 1-13
Wireless Operators Deepening Their Push into Managed Mobility	SPIE 6-40
Mobility + VPN on the Rise	BMS1-09
Strategy for Marketing IP VPN Solutions to Small Retailers	BMS1-07
Lifecycle Data Protection and Server-Based Computing	SPIE6-22
Microsoft Lands Whale Communications	BMS1-05
Management Plane Security: A New Service Provider Priority	SPIE6-09
SSL VPN Hitting Prime Time with SMBs: A Sector Assessment	BMS1-02
The Path to Ubiquitous Network and Information Protection	CSSO4-01
EarthLink Buys into the SME Market	SPIE6-02
Virtualized SSL VPN Success is Dependent on Service Bundling	SPIE5-39
SSL VPN Name Disconnected with Product Category Direction	CSSO3-08
The Other Leg of Cisco's NAC Strategy: Cisco Clean Access	SPIE5-28

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Unified Communications	Ref. No.
Upcoming: *Security Challenges and Approaches for VoIP and Unified Communications*	
Unified Communications, Diversified Infrastructure: How Strategic is a Mobile Network Asset?	SPIE 8-16
Evolution of the iPhone Platform	CCS 2-3
Hosted Business Voice: Will it Be Different This Time?	SPIE 8-07
Ensuring Carrier Class IP Services – OSS Challenges for Communications Service Providers (CSPs)	SPIE 8-05
Comcast Strategic Assessment	SPIE 8-04
Stratecast Predictions 2008: The Year Ahead – and a Look Back	BCS 1-7
Communications Service Provider Unified Communications Capabilities	BCS 1-6
Web Conferencing Acquisitions Move Into Communication Service Provider (CSP) Arena	SPIE 7-44
Cable Telephony Update: Growth Slows and MSO Strategies Pivot	SPIE 7-40
The SIP Trunking Market: Maturity and Vendor Approaches	BCS 1-3
Global Network Surveillance Demands Drive New OSS Practices	SPIE 7-37
The Softswitch Evolution	CIC 1-1
Unified Communications: A Value Meal?	SPIE 7-24
The Cable Operator Opportunity in Small and Medium Business	BMS 2-7
Microsoft and the Evolution of Communications	BMS 2-5
Alcatel-Lucent IP Portfolio Reliability Enhancements	SPIE 7-09
Trends in Consumer Electronics, Leveraging Communications Technologies and Connectivity	CMS 2-1
Verizon Business: Year One	SPIE 7-06
The Open Source IP PBX: Niche Product or Disruptive Technology?	BMS 2-2
Ubiquity Developer Network and Application Developer Communities	SPIE 7-02
Stratecast Predictions for 2007: The Year Ahead	BMS 1-14
Cable Voice Accelerates	SPIE 6-36
Small-Medium Voice Solutions: Overview and an Examination of Whaleback Systems	BMS1-08
Nokia Siemens Joint Venture	CSNA6-05
Insight on Vendor Strategies	CSNA6-04
IP Migration – A Real-World Network Transformation	CSNA6-03
Lucent Hosted VoIP Services	CSNA6-02
Accelerating Adoption of Hosted IP Telephony in the SMB Segment	BMS1-03
Post-IPO Vonage: A Financial Forecast	CMS1-07
IMS and Industry Forums	CSNA6-01
RingCentral Delivers On-Demand Unified Communications	SPIE6-12
Lucent IMS Solution to Provide Foundation for BellSouth Consumer VoIP Services	SPIE5-44
IMS Applications	CSNA5-06
IMS—The Converged Domain	CSNA5-05

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

[Home]

Network Infrastructure and Operations Module	**Ref. No.**
***Upcoming**: Global Service Fulfillment – Provisioning/Activation Market Forecast*	
***Upcoming**: Global Service Fulfillment – Inventory Market Forecast*	
There's More to Network Assurance than Networks	SPIE 8-25
It's Always Been About the Customer: Results of a Stratecast Survey of CSP Network Assurance Strategies	OSSCS 9-04
Enabling Multi-Vendor Network Solutions	SPIE 8-21
Becoming Demand-Driven: The Communications Service Provider as Retailer	SPIE 8-20
Measuring the Customer Experience Gets More Teeth	SPIE 8-17
Unified OSS/BSS: A Time and a Place	SPIE 8-15
Ensuring Carrier Class IP Services – OSS Challenges for Communications Service Providers (CSPs)	SPIE 8-05
Next-Generation Networks: Telephone Company Planning Challenges	CIC 2-1
Network Equipment Vendor Evolution; Successes and Updates	SPIE 8-03
Managed Services Sector Assessment: Network Equipment Manufacturers	CIC 1-4
Stratecast Predictions 2008: The Year Ahead – and a Look Back	OSSCS 8-09
IPTV 2.0: Scaling Services and Operations	NPSS 3-05
Global Network Surveillance Demands Drive New OSS Practices	SPIE 7-37
Equipment Manufacturers Professional Services Strategies III	NPSS 3-04
The Softswitch Evolution	CIC 1-1
In-Building Wireless Trends; Distributed Antenna Systems	SPIE 7-35
Business Service Management; More Than Just Technically Based SLA's	SPIE 7-34
The Changing Face of Fulfillment: Results from a Stratecast Survey of Communication Service Provider Strategies	OSSCS 8-07
Activating the iPhone: Apple, AT&T, and Synchronoss Innovate	SPIE 7-31
Predictive Analytics Powers Communications Service Provider Marketing Strategies	OSSCS 8-06
Vendors Collaborate on OSS/BSS Convergence: The HP-Tekelec Open IMS Solution	SPIE 7-19
Customer Service Assurance: The First Step Toward Customer Experience Management	OSSCS 8-03
Alcatel-Lucent IP Portfolio Reliability Enhancements	SPIE 7-09
Next Generation OSS for IMS and Next Generation Networks – Now!	OSSCS7-11
Nokia Siemens Joint Venture	CSNA6-05
Keeping Up With the Network – New Strategies for Telecommunications Network Configuration Management	OSSCS7-05
Automating The Design and Assign Process	OSSCS7-04
IP Migration – A Real-World Network Transformation	CSNA6-03
Changes and Complexities in Mobile Backhaul Infrastructure	CSNA5-10

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands

Home

Managed & Professional Services (MPS) Research Module	Ref. No.
Upcoming: *Emerging Managed Services: Microsoft's Hosted Server Concepts*	
Upcoming: *Managed Services Providers – Web Services and Web 2.0 Impacts*	
Upcoming: *The Business Case for Managed Services: Medium-Sized Enterprises*	
Upcoming: *Managed Services in an IP World – New Opportunities in Enterprise Networks*	
Managed Mobility: A Clear Definition in a Hazy Landscape	BCS 2-4
Revisiting the Case for Corporate Cellular Plans	SPIE 8-24
Mashup of Communications Service Providers' Core Services: IMS & Web 2.0	CIC 2-3
Content Delivery Networks at the Crossroads	SPIE 8-18
SaaS and Managed Services: Carrier-class and Beyond	BCS 2-2
The Emergence of Software-as-a-Service (SaaS) in Telecom	SPIE 8-11
Addressing the Challenge of P2P in Managed Next-Generation Networks	SPIE 8-09
Next-Generation Networks: Telephone Company Planning Challenges	CIC 2-1
Application Acceleration as a Managed Service	SPIE 8-02
Managed Services Sector Assessment: Network Equipment Manufacturers	CIC 1-4
Stratecast Predictions 2008: The Year Ahead – and a Look Back	CIC 1-3
Cisco Managed Services Evolution	SPIE 7-45
Akamai IP Application Accelerator	BCS 1-4
IPTV 2.0: Scaling Services and Operations	NPSS 3-05
Business Service Management; More Than Just Technically Based SLAs	SPIE 7-34
Equipment Manufacturers Professional Services Strategies III	NPSS 3-04
Activating the iPhone: Apple, AT&T, and Synchronoss Innovate	SPIE 7-31
Wireless Business Model Implications of the 700 MHz Auction	SPIE 7-29
Scaling IPTV Operations: Critical Success Factors	SPIE 7-25
Managed Services Migration: Vendors and Communications Service Providers Making the Move	NPSS 3-03
Third-Party Hardware Maintenance: Compelling Choice for Network Operators?	NPSS 3-02
The Transformation of BT: The Complexity of Change	SPIE 7-18
Microsoft and the Evolution of Communications	BMS 2-5
Advances to IMS (A-IMS)	CSNA 7-02
Business Communications Markets: Who Plays Where?	SPIE 7-14
The asset light VNO: A sound business model?	BMS 2-3
Is the IT Infrastructure Library (ITIL) Important to CSP Operations Strategies?	SPIE 7-11

Note: Stratecast reserves the right to modify any upcoming deliverables to meet changes to market demands